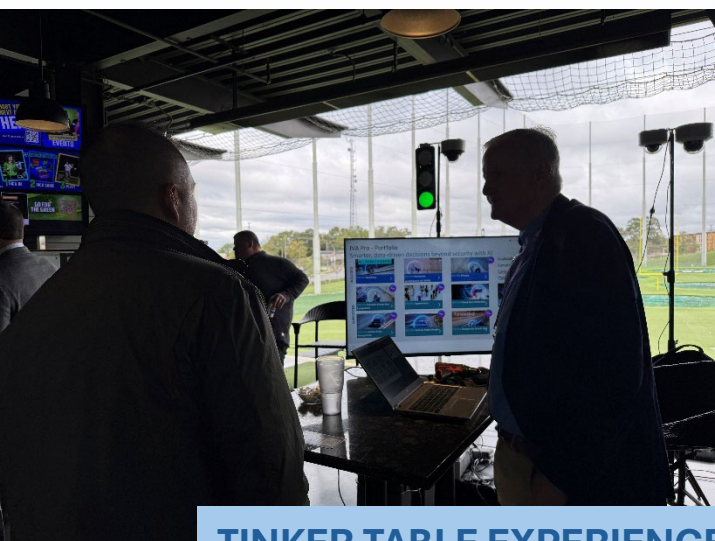




Spotlight on Technology Sessions



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Spotlight on Technology Sessions

Beyond the Fence: Technology and the Evolution of the Perimeter Security Market

| [Jeff Drews, CPP, PSP](#)

Director of Technical Solutions, Southwest Microwave

Security professionals are being asked to protect increasingly complex perimeters while managing evolving threats, aging infrastructure, limited resources, and a growing number of technology choices. In this session, Jeff Drews will help attendees make sense of that changing landscape. He'll explore how technologies such as fence-mounted sensors, video analytics, radar, LiDAR, acoustic detection, and emerging camera-based capabilities can be combined as part of a layered security strategy. Rather than focusing on a single product or approach, the discussion will help security professionals better understand where each technology fits, how these solutions can complement one another, and how to make more informed decisions when strengthening perimeter detection, situational awareness, and overall site protection.



Securing What Comes Next: Reinforcing the Foundation of BVMS

| [Maciej Wróbel](#)

Senior Product Manager of Video Management Software, IQSIGHT

| [Michael Brewer](#)

Marketing Manager of Video Management Software, IQSIGHT

The next generation of video surveillance will be defined by more than new features. It will depend on whether the foundation underneath them is secure.



As artificial intelligence, analytics, integrations, and connected devices continue to expand, protecting the VMS itself becomes increasingly critical. Maciej Wróbel and Mike Brewer will discuss the evolving BVMS strategy, why cybersecurity is taking priority in the near-term roadmap, and how IQSIGHT will balance essential security reinforcement with continued development of the Open Point List and other customer-driven capabilities.

What the CPP? Inside the Next Generation of Camera Intelligence

- | [Gijs van den Borne](#) Global Product Manager of Intelligent Fixed Cameras and Accessories, IQSIGHT
- | [Matthew Cirnigliaro](#) Head of Product Marketing, IQSIGHT

Cameras are changing rapidly, and much of what is happening inside them may never appear on a traditional specification sheet. From modular 360-degree coverage designed to eliminate blind spots to intelligent detection at the edge, improved low-light imaging, smarter bitrate management, and cybersecurity that begins at the production line, today's cameras are becoming increasingly sophisticated computing platforms. Matt Cirnigliaro and Gijs van den Borne will break down the technologies driving the latest generation of cameras and help uncover capabilities you may not even know to ask about.

IQSIGHT

Security Before the Network: Building Trust from Factory to Field

- | [Rafael Coelho Lamas](#) Senior Product Manager of Camera Firmware Platform, IQSIGHT
- | [David Brent](#) Cyber Technical Specialist, Chesapeake & Midlantic Marketing

Cybersecurity doesn't begin when a camera connects to your network. It begins much earlier, with components, manufacturing processes, supply-chain controls, and the ability to establish trust before a device ever reaches the customer. David Brent and Rafael Coelho Lamas will explore component-level tracking, chain of trust, secure manufacturing, and the journey from source to production, distribution, and final delivery. The discussion moves cybersecurity beyond the network perimeter and examines how the integrity of the supply chain can strengthen the entire security ecosystem.

IQSIGHT

Finding the Signal in the Noise: Turning Video Metadata into Operational Intelligence

- | [Max Weiss](#) Group Product Manager of Cloud and AI Solutions, IQSIGHT
- | [Matthew Cirnigliaro](#) Head of Product Marketing, IQSIGHT

A single camera can generate an extraordinary amount of information. Multiply that across hundreds or thousands of cameras at your facility, and the challenge quickly becomes less about collecting data and more about finding what matters. Matt Cirnigliaro and Max Weiss will explore how video metadata can be captured, evaluated, and used to uncover meaningful information, even when you are not entirely sure what you're looking for. The session will also examine how edge-based processing can help organizations extract actionable intelligence without relying exclusively on expensive centralized computing infrastructure.

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Access Control with Gallagher Security

- | [Melvin Terezon](#) Federal Technical Business Development Manager, Gallagher Security
- | [Andriy Tsinyk](#) Regional Sales Manager, Gallagher Security

At the Gallagher Tinker Table, attendees can get hands-on with Gallagher's access control solutions and explore how the platform supports secure, scalable credentialing, door control, system management, and broader site security. Melvin and Andriy will be there to walk through the technology firsthand, answer technical and operational questions, and show how Gallagher can be configured to meet the needs of environments ranging from commercial facilities to high-security and critical infrastructure applications.



IVA at the Edge: Test the Intelligence Inside the Camera

- | [Nils Zerrer](#) Director of Product Management, IQSIGHT
- | [Matthew Cirnigliaro](#) Head of Product Marketing, IQSIGHT
- | [Rich O'Brien](#) Solutions Engineer, IQSIGHT

Move beyond the presentation and see Intelligent Video Analytics working in real-world scenarios. Explore IVA Context, advanced intrusion detection, improved animal filtering for perimeter applications, and the relationship between camera-based analytics and BVMS alarming. Nils Zerrer, Matt Cirnigliaro, and Rich O'Brien will be available to demonstrate capabilities, answer questions, and help you understand how analytics can be tuned for the environments and threats your organization faces.



Inside BVMS 14.1: Explore What's New and What's Next

- | [Maciej Wróbel](#) Senior Product Manager of Video Management Software, IQSIGHT
- | [Michael Brewer](#) Marketing Manager of Video Management Software, IQSIGHT

Get hands-on with the latest evolution of BVMS and talk directly with the people who know where the platform is headed. Maciej Wróbel and Mike Brewer will demonstrate the latest BVMS features, including person tracking and similarity search, dynamic threat level handling, IVA Pro alarming, further BVMS 14.1 improvements, as well as other elements of the product roadmap. Bring your questions, explore the system, and see how current and upcoming capabilities can fit into your video surveillance strategy.



Build the Camera You Need: Exploring the FLEXIDOME multi+ Modular Platform

- | [Gijs van den Borne](#) Global Product Manager of Intelligent Fixed Cameras and Accessories, IQSIGHT
- | [Kevin Kosch](#) Team Lead of Solutions Engineering, IQSIGHT
- | [Charlie McGuire](#) Solutions Engineer, IQSIGHT
- | [Matthew Leader](#) Professional Services Support Manager

The FLEXIDOME multi+ is more than a multi-imager camera. It is the foundation of a modular camera system. Starting with the FLEXIDOME multi at the core, additional camera options can be “bolted on” to expand the system around the needs of a specific application. At the Forum, attendees will be able to see that modular concept firsthand with the FLEXIDOME 8100i, AUTODOME Gen 6, and FLEXIDOME panoramic camera options available to explore. See how different combinations can extend coverage, add detail, and bring multiple camera capabilities together into one flexible platform. Kevin Kosch, Gijs van den Borne, and Charlie McGuire will walk through how different components, form factors, and configurations can be matched to real-world applications so you can see firsthand what today’s modular camera platforms make possible.



Faster From Box to Video: Simplifying Camera Deployment and Management

- | [Max Weiss](#) Group Product Manager of Cloud and AI Solutions, IQSIGHT
- | [Michael Blose](#) VMS Application Specialist, IQSIGHT

Camera deployment shouldn’t require unnecessary clicks, firmware hunting, or avoidable configuration mistakes. Max Weiss and Mike Blose will demonstrate tools designed to streamline camera management, including guided Quick Settings that can dramatically reduce the time from unboxing to an operational camera. You’ll also explore firmware management for mixed camera deployments, including automatic firmware stair-stepping and trusted model-specific recommendations that eliminate the need to manually search for the correct firmware files.



From Factory to Field: Go Deeper into Secure Manufacturing

- | [Rafael Coelho Lamas](#) Senior Product Manager of Camera Firmware Platform, IQSIGHT
- | [David Brent](#) Cyber Technical Specialist, Chesapeake & Midlantic Marketing

The cybersecurity conversation doesn't stop when the Spotlight on Technology presentation ends. At this Tinker Table, continue the discussion with David Brent and Rafael Coelho Lamas and dig deeper into the manufacturing and supply-chain practices that contribute to device security. Ask questions about component traceability, chain of trust, manufacturing controls, and how decisions made long before installation can ultimately affect the integrity of a deployed security system.

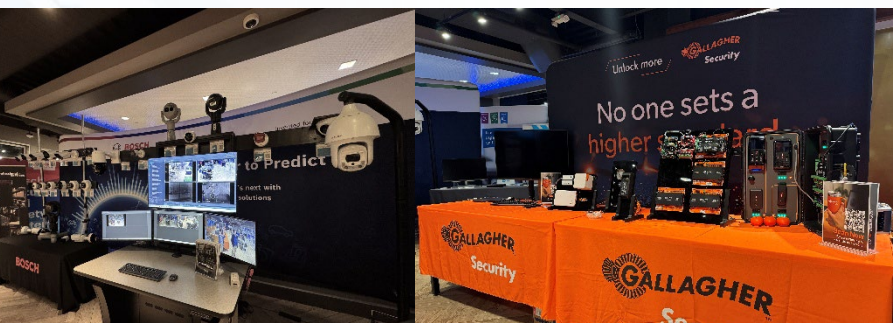
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Security Doesn't Stop at Detection: Response determines outcomes

- | [Robert Wall](#) Vice President of Technology and Innovation, 3Si

See how 3Si's Direct-to-Dispatch and Surveill can help security teams move from simply detecting an incident to getting actionable information into the hands of responders faster. Attendees will be able to explore how these solutions connect real-time video, event intelligence, and response workflows to help improve situational awareness and reduce the delays that can occur between an alarm and law-enforcement action. Bob will be at the table to take the discussion as deep as you want to go, walking through the technology, integration considerations, use cases, and how Direct-to-Dispatch and Surveill can fit into a broader security strategy.

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